

This section gives a walk-through of the Ganarpro Calculator and its features to help you understand how to use the Calculator app to generate estimates for your bids.

## Using the Ganarpro Calculator

The Pricing Calculator page is divided into two sections

The **Calculator Section** and the **Result Section**

The screenshot displays two side-by-side panels from the Ganarpro Calculator app. The left panel, titled "Calculator", contains input fields for "Building Sq. Ft size" (set to 13000), "State" (set to National Average), and a "Not Sure?" dropdown menu. The right panel, titled "Result", shows the calculated "Bid amount" as 3380, "Sq. ft Price" as \$0.26, and "Final Cleaning" as \$3,380, with a date of July 27, 2023.

Inputs in the calculator section have a corresponding output in the Result section.

If you are bidding on a project, the inputs that determine your final price are:

- The Building SQFT size,
- State or National average price (cents per square foot)
- Building Project Type
- Number of phases

### Ganarpro Calculator Section

The Calculator Section has 3 main consoles:

- **Bid Amount**

- Cost & Profit
- Saved Estimates

## Calculator

+ **Bid Amount** **Cost & Profit** **Saved Estimates**

Add building Square foot size to calculate bid amount

Enter project details to help you create your estimate ×

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Building Sq. Ft size

I don't know sq. ft size

Not Sure?

**Bid Amount:** The Bid Amount console is where you put in the parameters that determine the price. In the Bid amount section, the price can be determined by

- Square foot
- Number of units
- Pricing per day
- Price Per Unit:

### Pricing Using Square Foot

If you know the Square Foot of the project, pricing per square foot makes it easy and straightforward.

The national average is 26 cents per square foot which changes depending on the state the project is located in.

To begin estimating, you input the square foot in the “**Building Sq.Ft size**” console

Building Sq. Ft size  
13000

I don't know sq. ft size

Not Sure?  
Choose...

State  
National Average

Price per unit  Price per day

A square foot of 13,000 SQFT, using the national average of 26 cents per square foot gives a final price of \$3,380

Building Sq. Ft size  
13000

I don't know sq. ft size

Not Sure?  
Choose...

State  
National Average

Price per unit  Price per day

Sq. ft Price  
\$0.26

Final Cleaning  
\$3,380

July 27, 2023

A change in the square foot price to 10000 SQFT, while maintaining the national average changes the bid amount and price to \$2600.

Add building Square foot size to calculate bid amount

Enter project details to help you create your estimate

Building Sq. Ft size  
10000

I don't know sq. ft size

Not Sure?  
Choose...

State  
National Average

Bid amount  
2600

Sq. ft Price  
\$0.26

Final Cleaning  
\$2,600

July 27, 2023

If we go back to our 13000 SQFT and change the state from the National Average to Illinois we immediately see the SQFT price change to 38 cents per square foot and the final price change to \$4940.

Add building Square foot size to calculate bid amount

Enter project details to help you create your estimate

Building Sq. Ft size  
13000

I don't know sq. ft size

Not Sure?  
Choose...

State  
Illinois

Bid amount

- 4940 +

Sq. ft Price  
\$0.38

Final Cleaning  
\$4,940

July 27, 2023

If you do not know the Square Foot size, you can click on “I don't know sq.ft” or choose from the Not Sure section.

Building Sq. Ft size

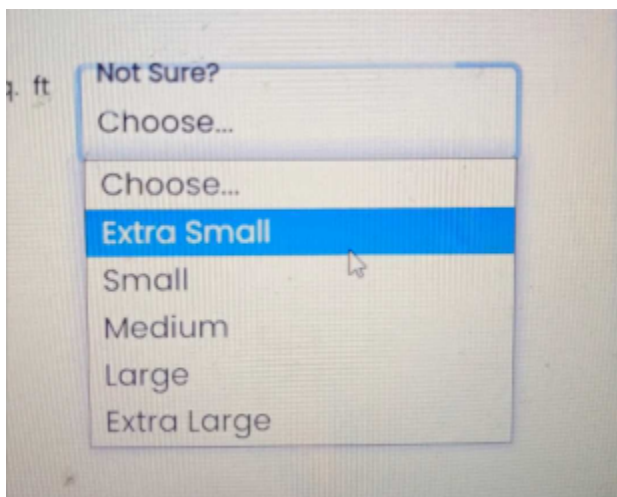
0

I don't know sq. ft size

Not Sure?  
Choose...

State  
Illinois

The “Not Sure” section has a dropdown with which you can select your classification of the job size.



You should base your classification on what you see on the job site and the scope of work required. Ganarpro will help you estimate a price.

Choosing Medium puts the estimated amount to \$25,606 which can be adjusted using the plus and minus console on your right.

The screenshot shows the Ganarpro estimation interface. On the left, there are input fields for project details, building square foot size (67385), and state (Illinois). A checkbox labeled "I don't know sq. ft size" is checked, and a dropdown menu is open showing "Not Sure?" and "Medium". On the right, a summary panel displays the bid amount as 25606, with plus and minus buttons. Below this, it shows the square foot price as \$0.38 and the final cleaning cost as \$25,606. The date July 27, 2023 is also visible.

Remember also that this price is affected by the state you choose. Every state has different pricing irrespective of whether you choose pricing per square foot or any other type of pricing model.

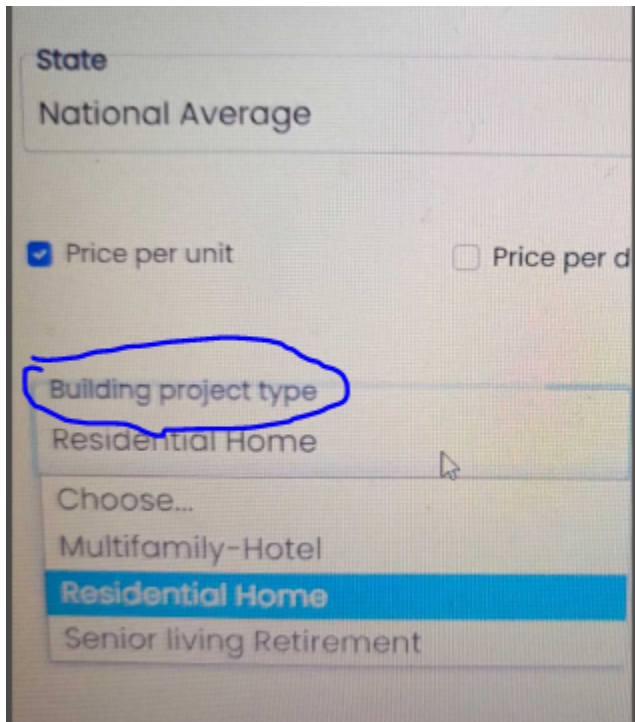
The next step is the pricing per unit and pricing per day

The screenshot shows the pricing selection interface. At the top, there is a dropdown menu for "State" set to "Illinois". Below this, there are two radio button options: "Price per unit" and "Price per day". Both options are currently unselected.

### Pricing per Unit

Estimating using Price Per Unit is good when pricing Multi-Family, Residential Home, Senior Living Retirement, etc, as long as it has multiple units. This model can be used if you know the number of units.

When you click on the price per unit, you have the option to choose the project type:



After selecting a building type, you will have to input the number of units.

Price per unit  Price per day

Building project type: Senior living Retirement

Number of living units: 39

Number of phases: Final

For example, a Senior Living Retirement Home in Georgia that has 39 units would be estimated at \$9,711.

State  
Georgia

Price per unit  Price per day

Building project type  
Senior living Retirement

Number of living units  
39

Number of phases

Bid amount  
- 9711 +

Price per Unit  
\$291

Final Cleaning  
\$9,711

July 27, 2023

The next item that affects pricing in Ganarpro is the Number of Phases section. This section refers to the Rough, Final, and Fluff cleaning phases.

Price per unit  Price per day

Building project type  
Senior living Retirement

Number of living units  
39

Number of phases  
Final x

There are two models to be considered when using the “**Number of Phases**” model. “**Square Foot**” Pricing and the “**Number of living Units**” pricing.

By default, the Final Clean Phase is selected when you input a Square Foot. However, if other phases are needed, you can add those phases in the Number of Phases section.

Number of phases  
Rough x Final x Fluff x

**Pricing Per Day:** This pricing model is used when you are able to estimate the number of days it will take to complete the cleaning. Experienced cleaners are able to do this by taking a look at the project.

Price per unit

Price per day

Estimated days working

8.0

All you need to do is to click on the “**price per day**”. Adjust the estimated number of days to your expectation and Ganarpro will give you an estimated price.

After calculating your estimate, you can save your estimate using the “Save Estimate” button.

Advanced



Save Estimate

You will find your saved estimates in the Saves Estimates section

## Calculator

+

Bid Amount

Cost & Profit

Saved Estimates

Accepted

Delete

1. Tennessee Medium Housing\_-\$27600\_Tennessee

Create Proposal

created date: 7/27/2023, 9:47:32 AM



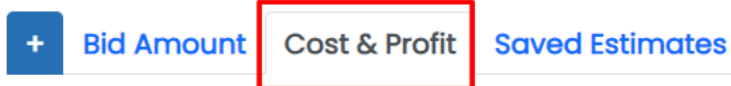
## Cost and Profit

In the **Cost and Profit** section, Ganarpro helps you to estimate the cost and profit of your project.

After calculating the Bid Amount, click on the cost and profit section to estimate your costs and determine your profits.

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### Calculator



Edit square foot price & price per unit rate

By default, Ganarpro assumes 4 people working on a Job site for 8 hours a day at an hourly rate that can be adjusted depending on the state you are working from.

# Calculator



**Bid Amount**

Cost & Profit

Saved Estimates

Edit square foot price & price per unit rate

Employees on site  
4

Hours worked by each employee  
8

Hourly employee rate  
16

Ganarpro estimated days working  
8.0

Daily mobilization cost  
40